



The Power of Collaboration

Length: 1 day

Overview

In theory, collaboration is a great concept. People talk in the workplace about building a collaborative team and working collaboratively. However, very few understand how to improve team dynamics by collaborating effectively, how to truly experience what team work is, or even how to develop an exceptional team. In this interactive, compelling and thought-provoking session, you will learn how to harness the power of collaboration to build highly effective teams and improve relationships. You will also learn how to increase engagement and morale amongst staff. By collaborating with employees at different levels within an organization and leveraging their unique personalities, you can work more collaboratively, drive performance and achieve exceptional results.

Learning Objectives

Participants will learn:

- Actionable methods to leverage the strengths, personal styles and generational differences of individuals to create a more collaborative environment
- Powerful communication techniques when influencing and collaborating with others
- Ways to overcome challenges impacting your team's ability to work collaboratively together
- Leadership strategies to improve performance and collaboration during stages of team development
- Proven practices to harness the power of collaboration, resolve conflict and improve team effectiveness

Audience

This course is intended for all members of a team, including the team leader.

Prerequisites

Complete DiSC® on-line.

Course Outline

Introduction

- Review course objectives and goals

Team Dynamics and Collaboration

- What is a team?
- Team Dynamics
- Win as Much as You Can Game & Debrief and link to mutual goal setting and results
- Challenges Working Together
- Tuckman Model – Stages of Team Collaboration and Development
- Improving Collaboration and Team Effectiveness
- Characteristics of Effective Teams

Discover Four Styles of Behaviour and Explore the General Preferences of Your Style

- Discovering DiSC
- Introduction to the Styles
- Discovering Your DiSC Style

Learning About Your Behaviour When You are in Conflict with Others

- Conflict and Stress
- Styles in Conflict
- Your Style in Conflict
- Four Responses to Conflict
- Impact on Others
- Dealing with Conflict

Learn How to Adapt Your Communication to Different Styles to Collaborate Better

- Ineffective Communication
- Keys for Relating to the Styles
- Effective Communication

Action Planning

- Identifying Development Priorities
- Completing an Action Plan
- Committing to Next Steps